



DEVELOPING EFFECTIVE SURVEYS

Institutional Effectiveness

Office of Analytics and Institutional Effectiveness

aie.vt.edu





OVERVIEW

- Evaluation & Assessment Methods
- Survey Types
- Survey Process
- Design Considerations
- Question Design
- Tips for using surveys
- Resources

**SURVeY
Time**



EVALUATION & ASSESSMENT METHODS

- Counting – cost data, activity records, etc.
- Observation – individuals or groups
- Documents/Records – logs, texts
- Interviews – individual, oral history
- Case studies – portfolios, critical incidents
- Focus Groups – user panels, peer group assessments
- Questionnaires/Surveys
- Visual Techniques – photos, drawings



EVALUATION & ASSESSMENT METHODS

Surveys are an approach to gathering opinion-based data that rely on respondents answering questions and responding to statements that have been developed in advance.



EVALUATION & ASSESSMENT METHODS

So....is a survey the best method?

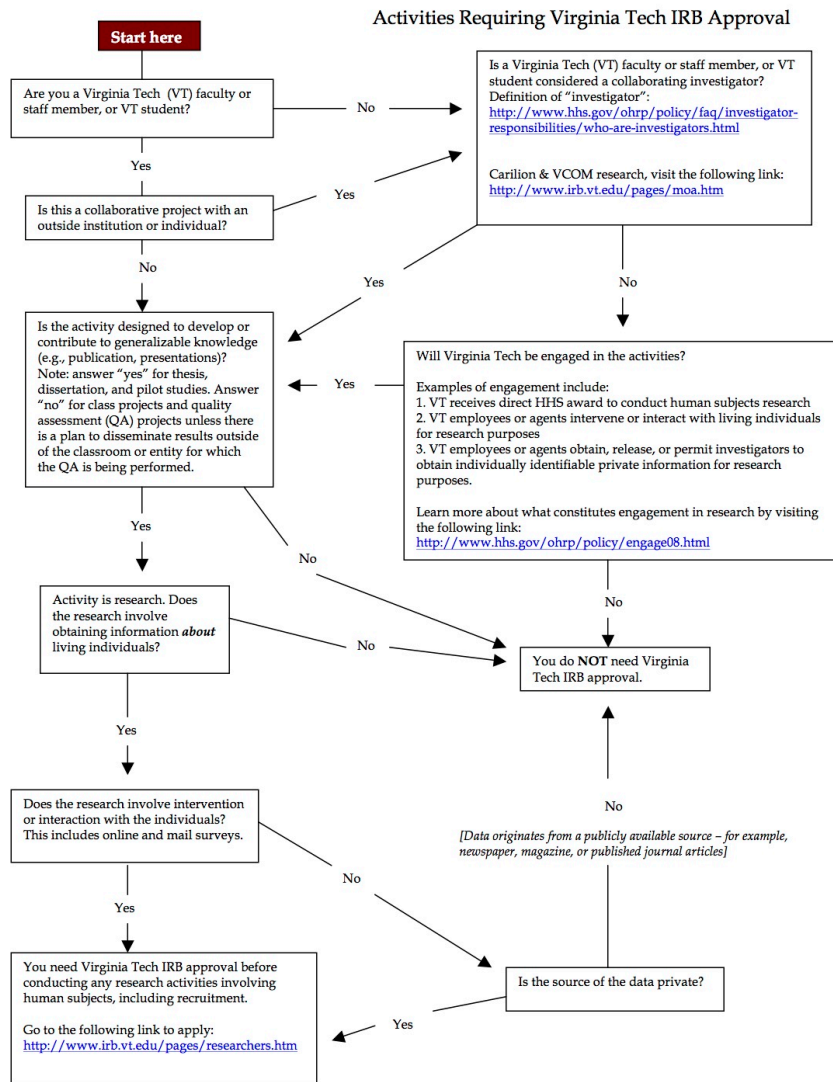
- What data do you want to collect?
- What other methods might be useful?
- Does relevant data already exist?
 - If so, can you access/utilize it?

SURVEY TYPES

- Face to Face
 - Costly
- Telephone
 - Time consuming
 - Can be costly
- Mail
 - Most time consuming
- Web
 - Distributed electronically
 - Response rates tend to be lower



IRB APPROVAL



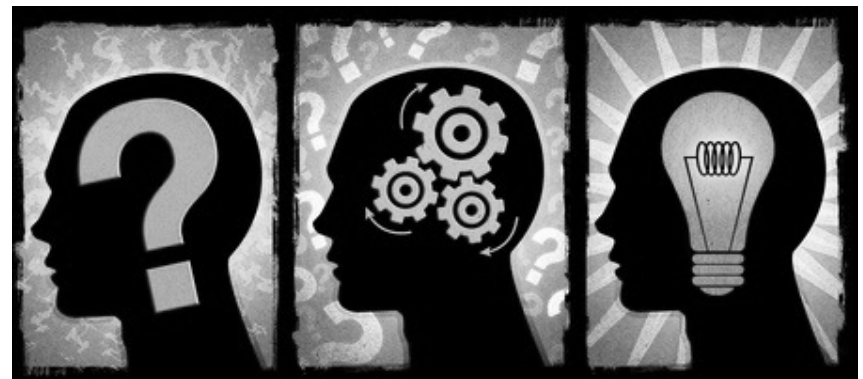
Note: This decision chart was constructed with the help of the Office of Human Research Protections' "Human Subject Decision Chart, September 24." <http://www.hhs.gov/ohrp/policy/checklists/decisioncharts.html#c1>

Version 3 (revised April 2015)

- Institutional Review Board (IRB) must approve all research
- Anything that may be used for external dissemination should be approved
- For more information, visit <http://irb.vt.edu>

SURVEY PROCESS

- Guiding Questions:
 - What do I want to know?
 - Who should I ask? Why?
 - How many questions are needed to get the information I want to obtain?
- Process:
 - Design
 - Pilot
 - Distribute
 - Analyze
 - Report





WHAT DO I WANT TO KNOW?

- Define exactly what information you want to obtain
- Draft as few questions as necessary to acquire that information
- You should be able to easily justify the purpose for having each question
- Ensure that questions relate back to the bigger picture



WHO SHOULD I ASK?

- Do these questions apply to a wide variety or a specific group of people?
- What is their interest in the topic?
- What is their educational level?
- What other characteristics of this group relate to your study? How do you know?

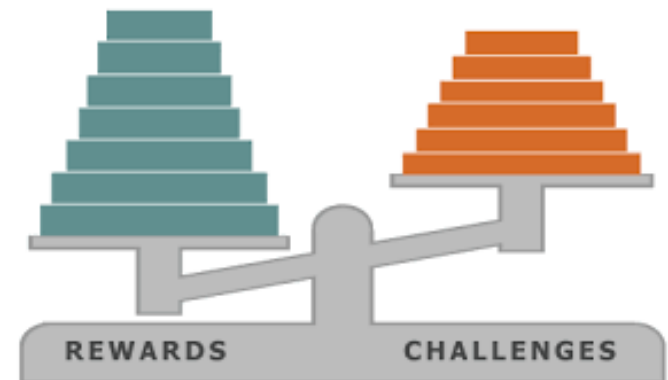


WHO SHOULD I ASK?

- Need to identify participants who :
 - Are accessible for your survey to reach
 - Can meet the study objectives
 - Can provide reliable information
- Sampling Methods:
 - Random – completely by chance
 - Systematic – fixed sampling interval
 - Stratified – random sampling from subgroups
 - Convenience – readily available

WHY SHOULD THEY CARE?

- Establish Trust
 - Convey the survey's importance
 - Provide a sense of legitimate authority
 - Explain how collected data will be used
- Increase Rewards
 - Pique their interest
 - Value their responses
 - Convey appreciation
- Decrease Challenges
 - Quick & painless
 - No subordinating language
 - Don't embarrass or devalue





WHY SHOULD THEY CARE?

- Expanding on how data will be used:
 - Gives individuals a sense of transparency
 - Influences their decision to participate
 - Best practice of the informed consent process
- Use consistent and clear language:
 - Confidentiality:
 - Responses could be identified, but the data is protected and only accessible by specific individuals.
 - Anonymity:
 - Responses are not identifiable or trackable in any way, by anyone.



SURVEY DESIGN

- Your introduction is important
- Maintain simplicity and avoid clutter
- Provide item numbers
- Be consistent in wording and fonts
- Use *italics* and **bold** only if there is a purpose
- Limit the use of color and graphics

SURVEY DESIGN

- Especially when designing electronic surveys:
 - Create intentional sections
 - Use a progress indicator
 - Limit to 20 minutes
 - Determine if respondents should be able to re-enter survey or forced to complete in one session





SURVEY DESIGN

- Begin with interesting & easy
- Progress to interesting & more difficult
- Personal/confidential questions should follow content
- Maintain logical groupings and flow
- Keep scales consistent & group items using the same scale together
- Provide clear and concise directions



QUESTION DESIGN

- Open-ended vs. Closed-ended
 - Open-ended are easier to write & draw people in
 - Closed-ended are easier to standardize & analyze
- Single vs. Multiple Response
 - Choose one vs. all that apply
- Ranked Responses
 - Order of importance; generate a list
- Rated Responses
 - Likert/Agreement Scales



QUESTION DESIGN

- Reliability (Consistency):
 - Will respondents interpret the question in the same way on a different day?
 - Will the item mean the same thing to everyone in your sample?
- Validity (Accuracy):
 - Does the item address your research/guiding questions?
 - Will the item provide accurate and relevant data?



QUESTION DESIGN

- **Don't leave room for interpretation**
 - Where is your favorite place to shop?
- **Avoid double-barreled questions**
 - Is Verizon the fastest and most economical service for you?
- **No leading questions or assumptions**
 - Why do you prefer restaurant X more than restaurant Y?
- **Avoid using negative statements**
 - Are you against a ban on smoking?
- **Be precise**
 - How old were you on January 1st, 2021?

QUESTION DESIGN

- When using response scales:
 - Allow for variability
 - Ensure consistency between roots & stems
 - Balance positive & negative points
 - Order response categories in a logical way
 - Use “neutral” or “no opinion” vs” I don’t know”
 - May want to include a non-response option





TIPS FOR USING SURVEYS

- Keep it short and simple
- Be mindful that you are using someone else's time
- Surveys are a process, not just an instrument
- Be careful of extending your results to make them mean more than they do
- Don't expect a normal distribution



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Porter, S. (2004). Pros and cons of paper and electronic surveys, overcoming survey research problems new Directions for Institutional Research, 121, 91-99.

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